

Development of Key Figures (5 years)

NOVOMATIC AG

Group Key Figures	Unit	2011	2012	2013	2014	2015
Development of Earnings						
Revenues	EUR m	1,386.8	1,536.7	1,684.1	1,977.6	2,086.3
Costs of material and other purchased services	EUR m	-216.7	-208.1	-235.5	-252.8	-282.8
Personnel costs	EUR m	-312.3	-376.6	-431.3	-512.4	-567.8
EBITDA	EUR m	490.9	523.8	480.0	647.4	616.7
EBITDA-margin	in %	35.4	34.1	28.5	32.7	29.6
Depreciation and amortization	EUR m	-236.3	-242.0	-305.2	-284.1	-291.3
EBIT (= operating profit)	EUR m	254.5	281.8	174.8	363.3	325.4
EBIT-margin	in %	18.4	18.3	10.4	18.4	15.6
Financial result	EUR m	-39.4	-11.0	-68.9	5.1	-7.0
Earnings before taxes	EUR m	215.1	270.8	105.9	368.4	318.5
Income taxes	EUR m	-69.0	-78.0	-50.8	-91.4	-97.8
Profit after taxes	EUR m	160.3	192.8	55.1	276.9	220.7
Development of Balance Sheet						
Total equity and liabilities	EUR m	2,183.7	2,223.3	2,361.4	2,634.4	2,997.2
ASSETS						
Non-current assets	EUR m	1,274.4	1,432.1	1,483.1	1,479.4	1,797.8
Property, plant and equipment	EUR m	765.8	814.2	810.3	799.0	861.7
Current assets	EUR m	909.3	791.2	878.3	1,155.0	1,199.5
Cash and cash equivalents	EUR m	512.2	367.2	417.6	627.2	585.4
EQUITY AND LIABILITIES						
Equity	EUR m	841.5	967.3	952.4	1,174.3	1,224.9
Non-current liabilities	EUR m	772.4	860.0	965.1	788.9	1,209.2
thereof non-current financial liabilities	EUR m	682.1	755.9	825.9	636.5	1,043.7
Current liabilities	EUR m	569.8	396.0	443.9	671.2	563.1
thereof current financial liabilities	EUR m	281.6	76.1	26.7	270.1	36.9
Cash Flow						
Cash Flow from operating activities	EUR m	430.3	386.3	432.7	444.5	417.4
Cash Flow from investing activities	EUR m	-237.0	-296.1	-283.8	-195.7	-439.9
Cash Flow from financing activities	EUR m	43.1	-238.7	-101.6	-47.8	-105.2
Free Cash Flow*	EUR m	193.3	90.2	148.9	248.7	-22.5
Key Performance Indicators						
Equity ratio (equity capital/balance sheet total)	in %	38.5	43.5	40.3	44.6	40.9
Return on equity (parent company shareholder result/ equity capital)	in %	18.7	19.9	6.6	23.2	17.7
Return on assets (annual profit + interest cost)/balance sheet total	in %	8.9	10.3	4.0	12.0	8.4
Working Capital (current assets - current liabilities)	EUR m	339.5	395.3	434.4	483.8	636.3
Net debt	EUR m	451.5	464.7	435.0	279.4	495.2
Net debt / EBITDA	n/a	0.92x	0.89x	0.91x	0.43x	0.80x
Interest coverage ratio (EBIT/ interest expense)	n/a	7.4	7.8	4.4	9.5	10.1
Asset coverage (equity capital/non-current assets)	n/a	66.0	67.5	64.2	79.4	68.1
Average number of employees worldwide	MA	11,818	13,352	15,826	17,984	19,955

* Free Cash Flow = Cash Flow operating activities + Cash Flow investing activities